



Innovative and Easy

SUSTAINABILITY REPORT 2017-2018

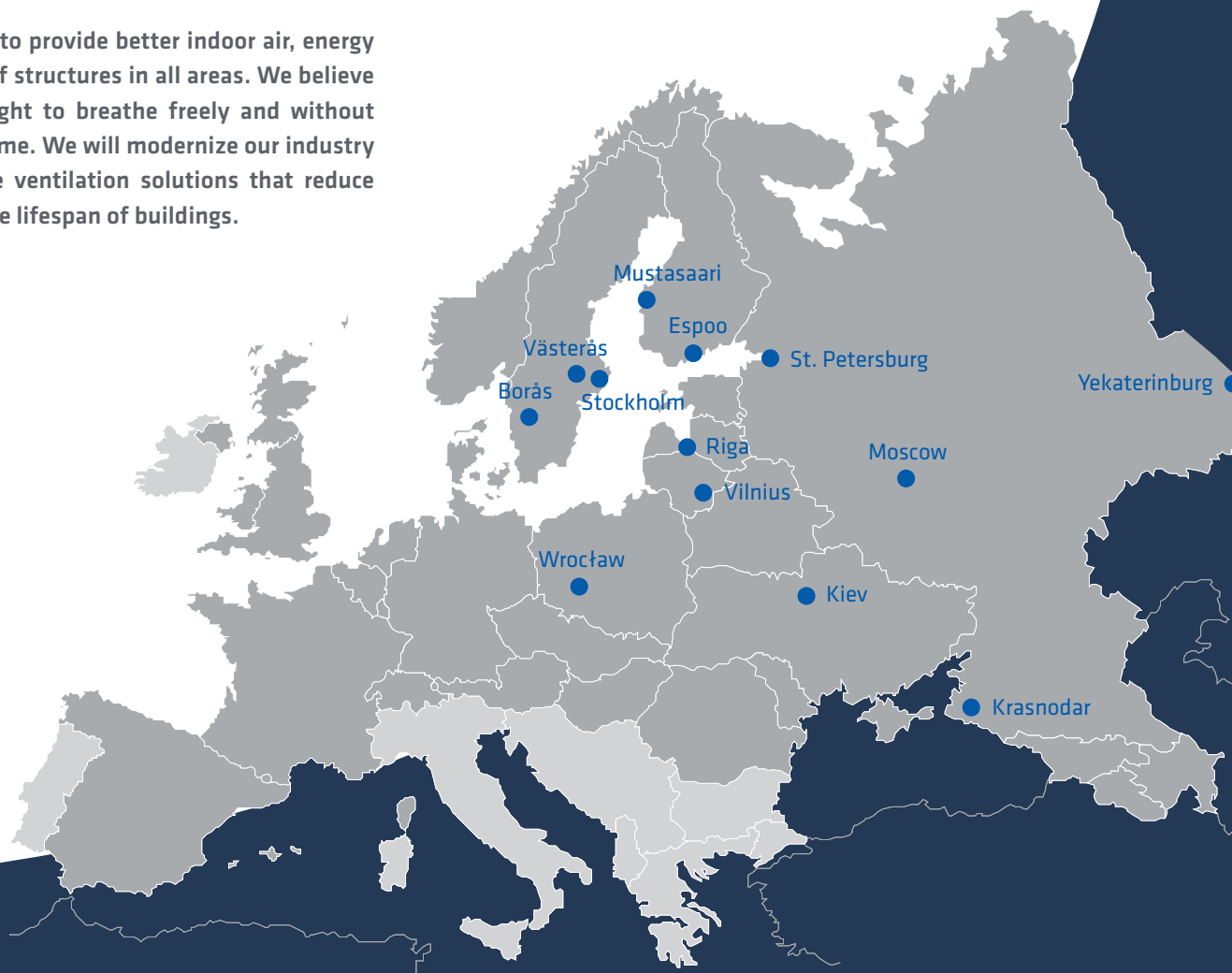
SK Tuote Oy's purpose is to provide better indoor air, energy efficiency and longevity of structures in all areas. We believe that everyone has the right to breathe freely and without concern at work and at home. We will modernize our industry by introducing innovative ventilation solutions that reduce health risks and extend the lifespan of buildings.

€ 17,9 m€
Turnover

120
Employees

11,6%
EBITDA

ISO9001 &
ISO14001
Quality &
Environment



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ENVIRONMENTALLY FRIENDLY

We have the largest solar power plant in the Vaasa region installed on our roof. It covers about 10% of the energy consumption of the entire factory in annual terms. We are also committed to reducing our energy consumption by investing in new types of intelligent lighting solutions.

All of SK Tuote's products are manufactured from chemically neutral, recyclable polypropylene. The management

system of SK Tuote has been evaluated and the company has been certified with the SGS ISO 14001:2015 environmental standard.

The environmental goal of SK Tuote is designing energy efficient products, improving the energy efficiency of our production and reducing the amount of waste as well as improving its recyclability throughout its life cycle.

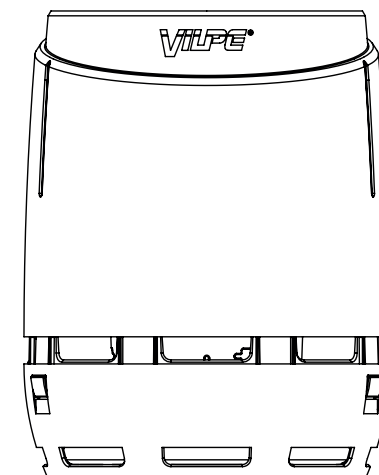
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WHY PLASTICS?

Plastics have gained a bad reputation in recent years, because of their use in disposable products and their non-biodegradability. However, plastics have many indispensable uses and are energy efficient and environmentally friendly materials.

Plastics are by-products of fuel production, and were earlier burned as waste in oil refineries. Because of their lightness, the materials reduce transport and fuel expenses, as well as emissions. Plastics are easy to form and can be processed in significantly lower temperatures than other materials. They are easy to recycle and can be reused.

The polypropylene we use in our products is, as raw material, on average 47%* more environmentally friendly than sheet metal. We recycle the left-over polypropylene and reuse it in our products. About 6 % of the polypropylene used is our own recycled raw material. Only 1 % of the polypropylene used at our factory is burned as waste in energy production.



* Material intensity: Polypropylene PP 05 (Europe), injection press = 4,24
Sheet metal (World), blast furnace = 8,05

SOCIAL RESPONSIBILITY

We are an active member of our community and take part in the everyday life around us. As a socially responsible company, we invest 0.3% of our net sales to support the welfare of local communities, regardless of the company's overall profitability.

“WHEN THERE IS WILL, THERE IS HOPE”

Ms Riikka Sääntti, Executive Manager of Hope association in Vaasa, says: "Every child earns to have hope. We help families through the hard times by providing everyday supplies such as clothes, shoes and toys for children, household accessories etc. For example, unexpected sickness, divorce or unemployment can cause economical problems to families."

Last Christmas SK Tuote Oy made a 7 000 € donation to Vaasa Hope association, a humanitarian organization that works with volunteering. Sääntti continues: "With

SK Tuote Oy's donation, we were able to support children's hobbies and take them to excursions to movies and amusement park. Such things that families unfortunately have to leave out when there is no extra money to spend. With this great help, these children are able to continue their ordinary life with their friends and hobbies."

“WASA ROYALS REPRESENTS VAASA'S MOST ENTERTAINING SPORT”

Wasa Royals is an American football team in Vaasa. "The team consists of 44 brave players and their coaches and cheerleaders, too", tells Mr Seppo Evwayare, Executive Manager of the team. Royals plays in the Vaahteraliiga (translation: Maple league), which is the highest level of American football played under the American Football Association of Finland. The Winner of Vaahteraliiga is the Finnish Champion. – "We play seriously, but actually, the most important thing to Wasa Royals is to bring to Vaasa some good entertainment and to make it possible for whole families to get together and relax and spend a good time outdoors watching the game."



SK Tuote Oy and Wasa Royals have cooperated since 2013. In 2017, SK Tuote sponsored the team with 12 500 €. The American football players have, for example, organised guided exercise for SK Tuote's personnel in the Well-being at work events. That's awesome!

0,3% OF OUR ANNUAL NET SALES GOES TO LOCAL COMMUNITIES

Finland's Minister of Finance Petteri Orpo visited our factory in Mustasaari in March 2018 to see our production firsthand. The Minister was greeted by our management and introduced to our modern production and design processes. The discussions centered on the importance of sustainable and environmentally friendly production and how businesses and the government can support each other in common goals.

"The commitment of the company to responsible, innovative and sustainable production was especially impressive." Petteri Orpo said. The Minister was also surprised by our pledge to donate 0.3% of our sales to charity, saying that he hadn't encountered anything like it before.



Photo: Esa Siltaloppi



FEEDBACK ON VILPE® PRODUCTS

SK Tuote Oy measures its partners' opinions every year and collects feedback from every level of the supply chain from installers to wholesalers. Feedback is important to us as it allows us to see where we are successful and where we still have work to do. Overall we are pleased with the high grades our products and our company have received and we want to thank our partners for our joint success. We still want to further improve the VILPE® experience to make sure that in all cases we are providing great service and great value for our network. Therefore we hope that in the next survey we are able to maintain and improve our grades while bringing down the standard deviations in each point. The 2017 customer survey was conducted in Finland during September-October and we received 272 responses all-in-all.

QUALITY

SK Tuote Oy places a strong emphasis on the quality of its products and operations. The management system of SK Tuote Oy has been assessed and the company has been granted the SGS ISO 9001:2015 quality certificate. This certification covers the product development, manufacturing and sales of VILPE® products. SK Tuote is continuously developing its manufacturing processes in order to guarantee the supreme quality and applicability of its products.

Reliability in all situations is an integral element in the spirit of SK Tuote. We therefore offer our VILPE® products a technical guarantee of 20 years and a colour guarantee of 10 years, plus a five-year extended guarantee for all electrical components, via registration.

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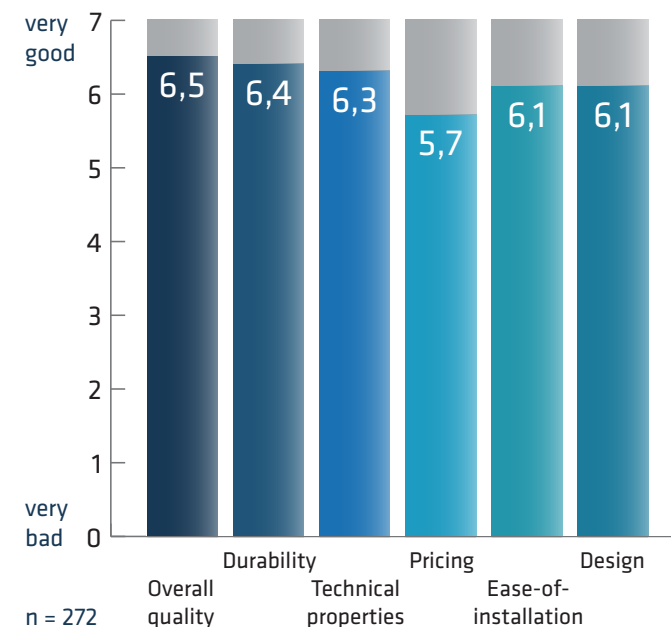
RELIABLE PARTNER

SK Tuote is a respectable, stable and determined partner, that invests in partners, innovation and organization. We provide our partners new ways of communication and participation. Our intent requires us to have close relationships with installers, designers and architects so that we can offer our solutions to consumers.

INNOVATIVE SPIRIT

Our renewal spirit generates innovations and is an essential part of our organization and our R&D teams. Every part of the organization has the obligation and ability to innovate and improve its processes in accordance with the strategy.

CUSTOMER SURVEY 2017



PEOPLE MAKE THE DIFFERENCE

People create a successful organization. We support our team members by creating an inspiring working environment for the whole company. An innovative working environment offers opportunities for training and advancement.

READ OUR FULL STORY AT

VILPE.COM/STORY

